



# We Appreciate You!

As we round out the 2008 calendar year we want to take the time again to thank you for your Preferred Customer business. We realize you have many choices in where to shop and we appreciate your choice to shop with us. As we hunker down for the fall/winter season, remember NOW is a good time to get your yard and home ready for the colder weather. Check out our many specials throughout this newsletter.

A special holiday wish to you and your families and remember to “Love Your Neighbor, Buy Local.”

**Happy Holidays**

Did you know.....

That every third Thursday of the Month you can hear our very own Scott Williams and his building expert guests on the Ask the Builder radio program with Ron Jolly. Just tune in on the 3rd Thursday of the month to WTCM AM-580 from 9-10am and get some great tips:

Thursday Oct. 16th  
 Thursday November 20th  
 Thursday December 18th  
 Call during the live broadcast with your questions....  
 947-0023 or 800-817-0580



Inside the Issue	Page #
Steel Door Paint Package	2
Paint Deal	3
Pole Barn Info	4
PC Specials	4
“Green” Cork Flooring	5
BL Holiday Schedule	5
B.L.I.S.S	6

## Do-it-Yourself Save Money and Save your Steel Door

Have you bought a new steel door lately? If so, did you know that you need to finish it? We now have do-it-yourself kits for new or existing doors. Take the time to finish the door and save money in the long run. See Tim Caputo at our front counter for this special deal.

*\$45 kit for a new door with no rust ~ or \$69 kit if your door already has rust*

## BROWN LUMBER CLEARANCE AREA

Located right behind the contractor desk for your convenience. Please look through our clearance stuff and see if you can help us find a new home for some of it!

**Don't miss out!**



## Goodwill Food & Essential Drive

November 13-16, 2008  
Thursday- Sat. 8am—6pm  
Sunday 11am—5pm  
At Brown Lumber  
1701 South Airport Rd  
*Look for the Meijer Truck!*

Please help us help our  
neighbors in need  
by donating:

Non-Perishable Food  
Diapers  
Food Gift Cards  
Cleaning Products  
Basic Hygiene Necessities

The Goodwill Inn will shelter over 800 men, women and children in 2007 and help over 2500 of our neighbors in crisis with food and basic essentials. Volunteer Opportunities Call 231-995-7713



# Professional Paint Department

*Trust the specialist with over 25 years of experience in the business!*

*Did you know that Brown Lumber has a professional paint department?*



**Ken Larson**

231-995-5748

klarson@brownlumber.net

Our Coating's King, Ken Larson, has been in the paint industry for over 25 years and has the ability to match 99.9% of the samples that you bring to him!

Ken uses only the highest quality such as Cabot, Coronado and Super Deck products to name a few. Efficient, effective, and professional is why Brown Lumber is more than just a Lumber Yard. We are glad that you have chosen to Experience the Difference!



1701 S Airport Road  
Traverse City, MI 49686  
231-995-5748  
www.brownlumber.com

## \$ 3.00 off a gallon of Cabot Finish Product 1700 series only

Expires: 12/31/2008

## Teboe s Florist, Inc.



1223 E. 8th Street, Traverse City

Phone: 231-946-8635



1701 S. Airport Road  
Traverse City, MI 49686  
231-947-1400  
www.brownlumber.net

Mention you are a Brown Lumber Preferred Customer and receive **25% OFF ANY FRESH FLOWERS ARRANGEMENTS**

**Cash, Carry, and in town only.**

Valid October 1– December 31, 2008

# Brown Lumber Northern Michigan's Pole Barn Headquarters

*"We know how to build a competitively priced, top quality barn designed to fit your needs." Bob Nixon, Post Frame Expert and Project Consultant.*



Josh, Bill, Clyde, Matt, Bob and JW (left to right) are now post frame construction certified experts.

Give them a call for your post frame estimate.



## Finish Your Summer Dreams with These Great Deals

### Preferred Customer Specials

Item	Description	Regular Price	Special Price
02130808	6x8-8' #1 Railroad Ties	\$13.50	\$10.50
02130850	6x6-8' Treated Rough Sawn Landscape Timbers	\$17.50	\$14.50
	Dow Solid Composite Deck Plank 5/4x6" 12', 16' & 20' Available In Driftwood Gray or Mocha	\$2.25 lf	\$1.90 lf
04071016	1x6"-16' Azek PVC Deck Plank—Brownstone	\$58.00	\$48.00
04071020	1x6"-20' Azek PVC Deck Plank---Brownstone	\$73.00	\$59.00
04072016	1x6"-16' Azek PVC Deck Plank---Slate Gray	\$58.00	\$48.00
24060106	Rollex Winchester Bay Double 4" .042 Vinyl Siding---Canvas Green	\$71.00 per square	\$59.00 per square
24071049	Rollex Rendition Double 4" .040 Vinyl Siding---Sungold	\$57.00 per square	\$45.00 per square
24071050	Rollex Rendition Double 4" .040 Vinyl Siding---Cobblestone	\$62.00 per square	\$49.00 per square

THESE SPECIALS ARE GOOD October 1– December 31st 2008 (while supplies last)



# FLOOR COVERING

*Think Green With Brown Lumber Flooring— Come in and see our samples*



**Scott Meyer:**  
231-995-5697  
smeyer@brownlumber.net



**Pam Durham:**  
231-995-5696  
pdurham@brownlumber.net



1701 S. Airport Road  
Traverse City, MI 49686  
www.brownlumber.com

***\$100 off Installed Viking Cork Flooring***  
*Imagine your perfect floor...Luxuriously soft, naturally comfortable and beautiful to look at, yet easy to care for. This flooring is quiet, soft and warm to touch yet durable enough to handle all kinds of traffic including children and pets.*

*Minimum quantity is 150 square feet*

Expires: 12/31/2008



# Happy Holidays



**From our Brown Lumber Family to yours, enjoy the upcoming Holidays. Our store hours are as follows:**

Thursday, November 27th. Closed to celebrate Thanksgiving with our families.

Friday, November 28th—open 7:00 am—12 noon

Saturday, November 29th— open 7:00 am— 12 noon

Wednesday December 24th—open 7:00am-12 noon

Thursday December 25th. Closed to celebrate Christmas with our families

Friday December 26th and Saturday December 27— Closed

Wednesday December 31st 7:00am-12 noon

Thursday January 1st— Closed to Celebrate New Years Day

Friday January 2nd—regular business hours



**BLISS**fully installing for you:

Insulation Roofing Decks Windows  
Flooring Siding Doors

**231-995-5700**

BLISS and Trilites Stone

Trilites Stone is proud to announce that Brown Lumber Company is now offering TriLite Stone with certified installation Northwoods USA. The 2008 Fall Kick off Sale is \$100.00 off for every 100 square feet of installed TriLite Stone. Minimum order of 100 sf, offer good on projects signed by November 4, 2008, Offer good on select products only: Tumble Brik - Iran Range - Used Brick - Old Chicago - MT Ledsestone - Northern Cream - European Limestone - Colonial - MN Limestone - Suede - Prairieledge - Sierra Moss. Styles and colors are: Split Face - Full Color, River Rock - Lake Superior, Stackstone - Carmel, WeatherLedge - Wisconsin.



We put the CUSTOM in CUSTOM-er service



(231)995-5700



*elegance - beauty - tradition*

TriLite Stone manufactured stone veneer

Northwoods USA and TriLite Stone are proud to announce that Brown Lumber Company is now offering TriLite Stone with Certified Installation by Northwoods USA

**2008 Fall Kick Off Sale**

**\$100.00 off for every 100 square foot of installed TriLite Stone**

Minimum order of 100sf

Offer good on projects signed by

**November 4, 2008**

Offer good on select products only see the back for in stock items on sale for immediate delivery



Don't forget to push your clock back on Sunday, November 2nd at 2:00am!

# Brown Lumber Finance Programs

## Mohawk Finance Plans

- ✓ 90 Days No Payment, 90 Days No Interest
- ✓ 6 Months No Payment, 6 Months No Interest
- ✓ Enhanced Fixed Payment Plan Options



## GE MONEY United States

- ✓ Up to One Year No Payments, No Interest
- ✓ Traditional Loans up to 30 Years
- ✓ Consolidation of Debts Plan
- ✓ Enhanced Fixed Payment Plan Options



# It's Time to Renew

We have made renewing your Preferred Customer membership here at Brown Lumber very easy. You have three ways to renew.

1. Come to the store and make a purchase your account will show that it has expired. All you have to do is pay the renewal fee (\$10) and your account is updated.
2. Second, you can call Karen at 231-995-5713 and she will renew your account over the phone with a credit card.
3. You can fill out the form below and mail it in with your payment.

*Thank you for renewing your PC Membership!*

-----  
Cut Here

## Brown Lumber Company Preferred Customer Renewal Form

Customer Name (print): \_\_\_\_\_

Email address (print): \_\_\_\_\_

Do you wish to renew your Brown Lumber Preferred Customer Account? YES  NO

Signature: \_\_\_\_\_

**Please enclose your \$10.00 renewal fee (cash, check or money order) and mail to or drop off at: 1701 S. Airport Rd. TC. 49686**



1701 S. Airport Road  
Traverse City, MI 49686  
[www.brownlumber.com](http://www.brownlumber.com)

Phone: 231-947-1400  
Fax: 231-946-5242  
Email: [PCcust@brownlumber.net](mailto:PCcust@brownlumber.net)

Check us out at:  
[www.brownlumber.com](http://www.brownlumber.com)

## PREFERRED CUSTOMER SPECIALS

LOOK INSIDE FOR THESE GREAT DEALS ON:

Decking

Landscaping

Paint

Railroad Ties

siding

Cork Flooring